

# TEACHFORNIGERIA

Title: Head, Government & Stakeholder Relations

Reporting to: CEO

Start Date: Immediately

Type: Full-time

Location: Based in Lagos, Nigeria

## **About Teach For Nigeria**

Teach For Nigeria (TFN) is focused on developing a movement of leaders across the nation who are committed to ending educational inequity. In the short term through a two-year Fellowship, TFN recruits Nigeria's most outstanding university graduates and young professionals of all academic disciplines to teach as full-time teachers (as Fellows) in high-need schools in poor communities.

Through this experience, our Fellows gain exposure to the realities of Nigeria's education system and begin to identify their role in building a wider movement for educational equity. In the long term, TFN supports its alumni – equipped with the experience, conviction, and insight that comes from leading children to fulfil their potential – to be a force for change, working from across sectors to expand educational opportunity.

## **Position Summary**

The Head, Government & Stakeholder Relations will be responsible for creating the strategy and enabling maximum school impact through initiating and building relationships with the ministry of education, government parastatals, partner schools, and leveraging key influencers in the local government. The Manager will also be responsible for overall community liaison strategy and networking with organisations working in and around the placement school clusters and communities, to provide a conducive environment for Fellows and Coaches to deliver on their goals for student achievement. The manager is responsible for finding long term solutions for partnering with the Government at State and Local government level.

## **Major Responsibilities**

- ❖ Invest, sustain and grow the critical relationships with the key stakeholders of the State Government, local Government bodies and other leaders (local politicians and community leaders) for reaching the long term vision of Teach For Nigeria
- ❖ Design and implement a strategy for securing high-impact placements for our rapidly growing cohort of fellows.

- ❖ Build and sustain relationships with key stakeholders in order to help us achieve our mission, including: Regional Governments (Marzpetarans) and their respective education departments in target regions; the Ministry of Education and Science; National Institute of Education, Pedagogical Universities throughout Armenia for certification, key non-profit organizations, student and parent associations; teacher and principal syndicates; independent experts; and principals in target schools.
- ❖ Contributing to the TOP/TOC through liaising with the MEL team on the ground research in the states and local communities
- ❖ Maintain positive relationships with principals and mentors in schools where our fellows are currently placed, ensuring their ongoing satisfaction with Teach For Nigeria, and cultivating them as advocates for our organization and cause.
- ❖ Develop and keep up to date a database of key information and statistics about the school network and the details of our placement campaign, and use it to analyse and optimize results.
- ❖ Collaborate and coordinate closely with other functions and team members at Teach For Nigeria to ensure alignment and effective execution across the full program continuum (recruitment, selection, placement, training and support, leadership development, and alumni).
- ❖ Develop, manage, and track the budget for institutional partnerships.
- ❖ Support supporting our recruitment efforts, fundraising, and other strategies essential to the success of our mission.
- ❖ As we are a member of the Teach For All network, all team members are also expected to share knowledge and best practices and to work effectively with the broader network.

The ideal candidate is able to:

- ❖ Deeply understand the mission of Teach For Nigeria and strongly believes that every child can learn and achieve high results;
- ❖ Build and sustain relationships with high-level stakeholders in a complex environment;
- ❖ Communicate effectively in a diplomatic and consensus-building manner;
- ❖ Develop and execute a complex strategy efficiently plan and organize the necessary work-flows;
- ❖ Flexibly adjust strategy when unexpected obstacles emerge;
- ❖ Effectively operate independently and as part of a team in a high-intensity, high-uncertainty start-up environment;
- ❖ Manage others to results, engagingly present to small and large groups of stakeholders;
- ❖ Track and analyze sets of data with multiple key variables in order to take informed strategic decisions for our placement with high impact;
- ❖ Embody our core values.
- ❖ Open to flexible working hours and extensive travel;

## **Competencies**

- ❖ Excellent critical thinking skills, ability to problem-solve and develop opportunities in order to achieve the most meaningful outcomes
- ❖ Extremely strong verbal and written communication skills; can speak and write compellingly about our organization, mission and goals
- ❖ Excellent research skills – ability to locate, process and analyze publically available information and data (ability to draw out strategy and goals from research)
- ❖ Excellent relationship-building skills (listening, negotiating, and reasoning skills)
- ❖ Knowledge and comfort with basic software programs – Microsoft office and with the use of online databases;

## **Education & Experience**

- ❖ Bachelor's Degree required; Master's degree is a strong plus;
- ❖ Demonstrated results in developing strategies, balancing priorities, and achieving high-impact goals;
- ❖ Minimum 4-6 years of working experience in positions that have demonstrated the use of the necessary qualities.
- ❖ Previous experience working with the Nigerian government is preferred
- ❖ Experience working and living in Nigeria is preferred

## **Approach to Work**

- ❖ Must have a deep understanding of and strong alignment to Teach For Nigeria's mission, vision and core values
- ❖ A self-starter with initiative, confidence, drive, and flexibility to deal with unexpected situations or last-minute changes in a dynamic team
- ❖ Must show an uncommon level of personal responsibility in achieving professional goals
- ❖ Must be reflective; proactively working to grow and improve
- ❖ Able to perform miscellaneous job-related duties as assigned

## **Compensation**

Salary is competitive. Additionally, there is ample opportunity for professional development and mobility within the organization, as well as access to professional development through the global network, Teach For All.

## **How to Apply**

Please email your resume and a **one-page** cover letter to [careers@teachfornigeria.org](mailto:careers@teachfornigeria.org). Please indicate the position applied for in the subject line of your email. Your cover letter should include why you are interested in Teach For Nigeria and in this position. Only short-listed candidates will be contacted.

